Working with the Czech Republic

Target audience

Professionals who work with Czech Republic

Prerequisite

No prerequisite

Objectives

Significantly increase participants' effectiveness in their professional relations with people from Czech Republic

At the end of the training, they will have keys to:

- Adopt an intercultural approach
- Understand the context and culture of Czech Republic
- Decipher cultural codes and analyze situations of incomprehension
- · Adapt their communication and working methods
- Decode decision-making and negotiation processes

Added value

- Conducted by an expert consultant specialized on Czech Republic
- Decryption of the Nomad' Profile
- · Alternating theory and practical exercises
- · Access to Digital Learning for one year
- · Sharing of best practices and individual action plan

Accessibility

All our training courses are accessible to people with disabilities. Each training project will be the subject of a case study by our teams, in order to adapt the training program.

Corporate Training Solutions

Duration: to define. You wish to organise a specific training course ? Contact us!

Public Courses Next available sessions

Duration: 7 hours

July 09, 2024, remote session 950 €HT/pers. Training session held in ■

* (Technical fees and lunch included)

PROGRAMME OUTLINE

Step 1: E-learning

ADOPTING AN INTERCULTURAL APPROACH

- Develop awareness of participant's cultural biases
- · Understand the impact of cultures on behavior
- · Identify and overcome stereotypes

Step 2: Group training session

UNDERSTANDING CZECH CULTURAL CODES

Discovering the cultural basics of Czech Republic

- · A crossroads of Central Europe
- · A prestigious historical and cultural heritage
- The challenges of European integration
- An efficient educational system

Understanding Czech values

- The sense of hierarchy and rules
- · Reason methods and thinking patterns
- Time management
- · The quest for efficiency

OPTIMIZE YOUR PROFESSIONAL ACTION WITH CZECHS

Communicating with Czechs

- · Pay attention to formalities
- · Czech expressiveness and its subtleties
- · Argue with precision

Adapting work methods

- The challenge of motivation: independence and recognition
- Pace and work day: mistakes not to make
- · Work in a team: encourage feedback
- · Favoritism and equity

Conducting successful meetings and negotiations with Czechs

- The importance of trust
- The negotiation game
- Reach a compromise
- Ceremony and importance of the written word

Adopting best practices

- Recognize key principles
- · Avoid pitfalls, mistakes and misunderstandings
- Create a tailor-made action plan

Step 3: E-learning to go further

EXPLORE COUNTRY PACKS

Developing your knowledge of the country

- Cultural guidelines
- Business Life
- Overview

