

# Living and working in India



## Target audience

Employees of the company and their spouses, expatriates in India



## Prerequisite

No prerequisite



## Objectives

Significantly increase the effectiveness of participants in their professional relationships with Indian people and facilitate their personal and family integration

At the end of the training, they will have keys to:

- Adopt an intercultural approach
- Understand the context and culture of India
- Decipher cultural codes and analyze situations of incomprehension
- Adapt their communication and working methods
- Decode decision-making and negotiation processes



## Added value

- Conducted by an expert consultant specialized on India
- Decryption of the Nomad' Profile
- Alternating theory and practical exercises
- Access to Digital Learning for one year
- Sharing of best practices and individual action plan



## Accessibility

All our training courses are accessible to people with disabilities. Each training project will be the subject of a case study by our teams, in order to adapt the training program.



## Corporate Training Solutions

Duration: to define.

You wish to organise a specific training course ?

Contact us !



## Public Courses

### Next available sessions

Duration: 7 hours



July 11, 2024, remote session

950 €HT/pers. Training session held in



October 17, 2024, Paris

1 010 €HT/pers.\* Training session held in

\* (Technical fees and lunch included)

## PROGRAMME OUTLINE

### Step 1: E-learning

#### ADOPTING AN INTERCULTURAL APPROACH

- Specify your context and expectations
- Become aware of cultural filters
- Discover your cultural profile

### Step 2: Group training session

#### SUCCESSFULLY INTEGRATING IN INDIA

##### Discovering the cultural basics of India

- The largest democracy in the world, heir to a thousand-year-old past
- From a subsistence economy to a specialized economy
- The emergence of a middle class
- An important player on the international scene

##### Understanding Indian Values

- A very hierarchical society: social classes, castes
- Religion
- The family as an anchor, the place and role of women
- Sustainable time
- Relationship to risk and uncertainty

##### Living in India

- Prepare for culture shock
- Succeed in social and family integration
- Adapting to your new environment

#### SUCCEED IN YOUR PROFESSIONAL MISSION IN INDIA

##### Communicating with Indians

- Create your own network
- The importance of small talk
- Deciphering the unsaid
- Indian English or interpreter: the right questions to ask yourself

##### Adapting work methods

- Optimize the sense of community: establish a team spirit
- Recruitment, retention, transfer of know-how
- Strengthen your credibility, motivate, give feedback
- Manage sensitivities to defuse conflicts

##### Adopting best practices

- Recognize key principles
- Avoid pitfalls, mistakes and misunderstandings
- Create a tailor-made action plan

### Step 3: E-learning to go further

#### EXPLORE COUNTRY PACKS

##### Developing your knowledge of the country

- Cultural guidelines
- Business life
- Overview