

Living and working in Hong Kong



Target audience

Employees preparing for an assignment in Hong-Kong and their partners



Prerequisite

No prerequisite



Objectives

This seminar aims at significantly improving the ability of the participants to **meet the challenges of living and working abroad**. The objective is to enable them to identify the stumbling blocks that lie ahead and to be able to adapt and integrate in Hong Kong. At the end of this training, participants will have acquired the necessary skills to:

- Be aware of their own cultural baggage
- Understand the context and the culture of Hong Kong
- Analyze situations in which misunderstandings may arise and identify ways of communicating more effectively
- Reduce and manage the symptoms of culture shock
- Understand Hungarian mindset, work practices, decision-making processes and negotiating styles of the Hong Kong Chinese
- Strike the right balance between personal and professional life



Added value

- Conducted by an intercultural expert consultant
- Decoding the Nomad' Profiler
- Alternating theory and practical exercises
- Access to Digital Learning for 1 year
- Sharing best practices and personalized action plan



Accessibility

All our training courses are accessible to people with disabilities. Each training project will be the subject of a case study by our teams, in order to adapt the training program.



Corporate Training Solutions

Duration: to define.
You wish to organise a specific training course ?
Contact us !

PROGRAMME OUTLINE

MODULE 1: SUCCESSFUL PERSONAL INTEGRATION IN HONG KONG

1. Cross-cultural awareness: the key to a successful expatriation

- Taking stock of one's own cultural baggage
- Culture shock and the integration process
- Identifying and going beyond cultural stereotypes

2. Key aspects of Hong Kong culture

- A westernised micro-society within communist China
- An island province with an extremely high population density
- The challenges of Hong Kong's transfer to China
- The impact of British domination
- An economy based on trade and technology

3. Hong Kong citizens values and behaviour patterns

- A combination of Asian values and Anglo-Saxon traditions
- Hong Kong's Confucian, Taoist and Buddhist heritage
- A cyclical view of time
- Collective space
- The importance of the family and private life
- Chinese thought: harmony is the key

4. Practical day-to-day information

- Focus on Hong Kong
- Transport, administration, housing, security, hygiene and healthcare
- Social life, leisure activities
- Learning the language
- Schools, extracurricular activities, sport

MODULE 2 : SUCCESSFUL PROFESSIONAL INTEGRATION IN HONG KONG

1. The corporate world in Hong Kong

- Rigor, discipline and performance
- Differences in working methods
- The notion of quality
- When frenzied liberalism meets extensive state control
- The prevalence of mafia organisations

2. Effective communication with the Hong Kong citizens

- Forging relationships: the specific characteristics of guanxi
- The hidden meanings of Yes or No
- Correctly interpreting smiles
- Controlling emotions and avoiding confrontations
- Cantonese, Hong Kong English and business

3. Working with Hong Kong citizens teams

- Deference and respect for superiors
- Establishing trust in order to build loyalty
- Creating and passing on skills and know-how
- Saving face and dealing with touchy or sensitive people

4. Successful meetings and negotiations with the Hong Kong citizens

- The art of negotiation
- Understanding the Chinese long-term view
- Perseverance, discipline and precision
- The contract has been signed: is this the start or the end of negotiations?

5. Final handy tips

- Caution, patience and humility
- Social standards, gifts, business cards, dress code, Chinese banquet
- Sensitive subjects: politics, history, territory
- The notion of "face": superstition in the business environment