

Living and working in China

Target audience

Employees of the company and their spouses, expatriates in China

Prerequisite

No prerequisite

Objectives

Significantly increase the effectiveness of participants in their professional relationships with Chinese and facilitate their personal and family integration

At the end of the training, they will have keys to:

- Adopt an intercultural approach
- Understand the context and culture of China
- Decipher cultural codes and analyze situations of incomprehension
- Adapt their communication and working methods
- Decode decision-making and negotiation processes

Added value

- Conducted by an expert consultant specialized on China
- Decryption of the Nomad' Profile
- Alternating theory and practical exercises
- Access to Digital Learning for one year
- Sharing of best practices and individual action plan

Accessibility

All our training courses are accessible to people with disabilities. Each training project will be the subject of a case study by our teams, in order to adapt the training program.

Corporate Training Solutions

Duration: to define.

You wish to organise a specific training course ?

Contact us !

Public Courses Next available sessions

Duration: 7 hours

 November 21, 2024, remote session
950 €HT/pers. Training session held in 

PROGRAMME OUTLINE

Step 1: E-learning

ADOPTING AN INTERCULTURAL APPROACH

- Specify your context and expectations
- Become aware of cultural filters
- Discover your cultural profile

Step 2: Group training session

SUCCESSFULLY INTEGRATING IN CHINA

Discovering the cultural basics of China

- A five-thousand-year-old civilization proud of its history
- A huge country, the most populated
- Economic transformations in China

Understanding Chinese values

- Confucian, Taoist and Buddhist heritage
- Cyclical time and collective space in China
- Chinese thought: harmony as a referent
- The weight of the family, the different faces of Chinese women

Living in China

- Prepare for culture shock
- Succeed in social and family integration
- Adapting to your new environment

SUCCEED IN YOUR PROFESSIONAL MISSION IN CHINA

Communicating with Chinese

- Decoding non-verbal signs, the smile, the look of the Chinese
- Master space management
- Control emotions, preserve "face"
- Building relationships: the specificities of guanxi 关系

Adapting work methods

- Identify management methods in China
- Lead projects: schedules, roles and responsibilities
- Identify decision-making processes
- Anticipate blockages and defuse conflicts

Adopting best practices

- Recognize key principles
- Avoid pitfalls, mistakes and misunderstandings
- Create a tailor-made action plan

Step 3: E-learning to go further

EXPLORE COUNTRY PACKS

Developing your knowledge of the country

- Cultural guidelines
- Business life
- Overview